# FACT SHEET: President Donald J. Trump Announces Historic Trade Deals with Western Hemisphere Trading Partners

#### The White House

# **November 13, 2025**

**DELIVERING ON RECIPROCAL TRADE:** Today, President Donald J. Trump announced breakthrough trade deals with El Salvador, Argentina, Ecuador, and Guatemala, allowing greater and more streamlined market access in some of America's most critical strategic partners in the Western Hemisphere.

- These deals secure commitments on economic and national security issues to strengthen supply chains and trade partnerships in the region, deepening bilateral trade and investment cooperation to provide American exporters with unprecedented access to markets in Central and South America.
- The deals will help U.S. farmers, ranchers, fishermen, small businesses, and manufacturers to increase U.S. exports to and expand business opportunities with these trading partners.
- Today's announcements underscore the Administration's unwavering commitment to fair and balanced trade at every opportunity to protect and strengthen our economic and national security.

Key terms of the <u>Joint Statement</u> with **El Salvador** include:

 El Salvador has committed to addressing a range of non-tariff barriers, including by streamlining regulatory requirements and approvals for U.S. exports, such as accepting vehicles and automotive parts built to U.S. motor vehicle safety and emissions standards and accepting FDA certificates and prior marketing authorizations for medical devices and pharmaceuticals.  El Salvador will also break down non-tariff barriers for U.S. agricultural products in its market, including ensuring that U.S. agricultural exporters will not be restricted due to the mere use of certain cheese and meat terms.

# Key terms of the **Joint Statement** with **Argentina** include:

- Argentina will provide preferential market access for U.S. goods exports, including certain medicines, chemicals, machinery, information technology products, medical devices, motor vehicles, and a wide range of agricultural products.
- Argentina has also committed to addressing structural challenges cited in the Office of the United States Trade Representative's 2025 Special 301 report, including patentability criteria, patent backlog, and geographical indications, as well as to working towards aligning its intellectual property regime with international standards.

# Key terms of the **Joint Statement** with **Guatemala** include:

- Guatemala has committed to facilitating digital trade, including by refraining from imposing digital services taxes or other measures that discriminate against U.S. digital services or U.S. products distributed digitally, ensuring the free transfer of data across trusted borders, and supporting a permanent multilateral moratorium on customs duties on electronic transmissions at the World Trade Organization (WTO).
- Guatemala has committed to protect internationally recognized labor rights. In furtherance of this commitment, Guatemala will prohibit the importation of goods produced by forced or compulsory labor and strengthen its labor laws and their enforcement.

# Key terms of the **Joint Statement** with **Ecuador** include:

 Ecuador has committed to adopt and maintain high levels of environmental protection, take measures to improve forest sector governance and combat illegal logging, and fully

- implement the obligations of the WTO *Agreement on Fisheries Subsidies*.
- Ecuador will remove or decrease a range of tariff barriers across key goods sectors, including tree nuts, fresh fruit, pulses, wheat, wine, and distilled spirits, and fully eliminate a variable tariff on many agricultural products it had imposed through the Andean Price Band System. These actions will create commercially meaningful market access opportunities for U.S. exports, supporting high-quality American jobs.

THE PROSPEROUS PATH FORWARD: Today's momentous trade deals reinforce America's aligned trade relationships with these allies while fostering more reciprocal conditions that prioritize American workers and industries, protecting U.S. national security, and strengthening supply chains in the Western Hemisphere.

- In the coming weeks, the United States and El Salvador, Argentina, Ecuador, and Guatemala will work expeditiously to finalize the Agreements for signature.
- The United States will also give Most Favored Nation (MFN)tariff treatment for certain originating goods from these countries that cannot be grown, mined, or naturally produced in the United States in sufficient quantities.
- For El Salvador and Guatemala, the United States will also remove the reciprocal tariffs from certain products, such as textiles and apparel products, originating under the Dominican Republic-Central America Free Trade Agreement (DR-CAFTA). This will be a boon for U.S. textile production and El Salvador's and Guatemala's economic growth, and will strengthen the resilience of textile and apparel supply chains.

### LIBERATING AMERICA FROM UNFAIR TRADE

**PRACTICES:** President Trump has challenged the assumption that American workers and businesses must tolerate unfair trade practices that have disadvantaged them for decades and contributed to our historic global trade deficit.

- On April 2, President Trump declared a national emergency in response to the large and persistent U.S. goods trade deficit caused by a lack of reciprocity in our bilateral trade relationships, unfair tariff and non-tariff barriers, and U.S. trading partners' economic policies that suppress domestic wages and consumption.
- President Trump continues to advance the interests of the American people and our agricultural sector by removing tariff and non-tariff barriers and expanding market access for American exporters.
- Most recently, President Trump delivered a series of historic wins for the American people during his successful trip to Asia, signing Agreements on Reciprocal Trade with Malaysia and Cambodia, securing investments in Japan and Korea, and announcing joint frameworks for trade negotiations with Thailand and Vietnam.
- Today's announcement shows that America can defend its domestic production while obtaining expansive market access with our trading partners.